Question #	RFP Section	Question	Answer
1	10.3.2.1.2	1) Section 10.3.2.1.2 lists 3 features that are not explained or listed in 4.3.2. These are Caller Profile Report, Remote Access, and Toll Free Reporting. Are they to be included? Is so, could they be defined.	An Amendment will be published deleting all three features from Section 10.3.2.1.2
2	4	2 Section 4. Mandatory Requirements/Specifications	
		Item A specifies that "Offerors must submit response to Sections 4 and 5 using Appendix Q Response Matrix." Providing a complete proposal response in an Excel spreadsheet would be extremely difficult. Vendor assumes that the response can be created and submitted in MS Word or PDF (vs. an Excel spreadsheet) provided that the response follows the Appendix Q format and contains all the information specified in the Appendix Q matrix. Please verify that this is acceptable.	As long as the order of the response matches Appendix Q and the text of each requirement is shown along with its response, the Offeror may elect to use whatever software they choose.
3	8 B	3 Section 8.B, Specific Proposal Instructions	
		Please specify what should be included in the Company Data sheet.	1. Primary Contact's name, telephone, fax and email
			2. Years company has been in business providing this type of service
			3. FIN or FEI number
			4. list name contact, and phone number for at least four current accounts being serviced.
4	8 B	Section 8.B, Specific Proposal Instructions	
		Should the proposal pricing be submitted in a separately bound and sealed package?	Yes
5	G	Appendix G, Data Circuits	
		Please provide NPA-NXX information for:	
		C6BBSNR70001　6156 , MCIFRSACC,1536 , FRSPORT,256 FRXPVC,128 1 0	703-323 Va State Police Div 7 HQ 9801 Braddock Rd Fairfax VA
		T5BBB0800001　765　MCIFRSACC,056 FRSPORT,056 FRXPVC,028 2 0 FR	540-853 Roanoke City DSS
		T5BC2DHS0001　132　MCIFRSACC,056, FRSPORT,056　FRXPVC,028 1 0 FR	276-926 Dickerson County Courthouse Clintwood VA
6	G	Appendix G, Data Circuits	
		Please verify the following NPA/NXX split	
		NPANXX (757351) for port MGBF9C4M0001	Frame Relay Access to Richmond DRS
		NPANXX (757351) for port MGBF9C4M0002.	Portsmouth DRS Hub for local Frame Relay Circuits.
7		Appendix R, Listing of State Agency Usage of Network. Virginia	

Question #	RFP Section	Question	Answer
		Please provide NPA/NXX and address information for each location.	This information is not available from DIT. There are six state departements who are using Network.Virginia as listed in Appendix R. Addresses and Phone numbers for the locations and/or facility names referenced in Appendix R can be found at the following websites.
			The Department of Corrections http://vaquick.state.va.us/T_pbresult.cfm?WAgencyname=Corrections%2C%20Department%20of
			Department of Millitary Affairs http://vaquick.state.va.us/T_pbresult.cfm?WAgencyname=Military%20Affairs%2C%20Department%20of
			State Police http://vaquick.state.va.us/T_pbresult.cfm?WAgencyname=State%20Police%2C%20Department%20of
			Department of Health http://vaquick.state.va.us/T_pbresult.cfm?WAgencyname=Health%2C%20Department%20of
			Department of Transportation http://vaquick.state.va.us/T_pbresult.cfm?WAgencyname=Transportation%2C%20Department%20of
			Virginia Employment Commission http://vaquick.state.va.us/T_pbresult.cfm?WAgencyname=Employment%20Commission%2C%20Virginia
8	5.16	Section 5.16, Richmond Metropolitan Area Network (MAN)	
		Please provide the street address for each location on the Capital Campus Network	See Attachment posted along with these answers called "Capitol Campus Network Buildings".
9	4.2.2	Switched Data Services states "COVANET provides narrowband switched data services in increments of 56/64 Kbps, and wideband services in increments of 128 Kbps up to 1.536 Mbps. The service supports dynamically allocated digital bandwidth-on-demand." Is section 4.2.2 referring to switched 56/64 Kbps delivered over either dedicated T1 or through LEC switched 56/64 access? If not, what quivalent service would meet these requirements?	Section 4.2.2 does refer to switched 56/64 kbps service delivered over a dedicated T-1 facility and delivered over 56/64 Kbps access facilities provided by a LEC or other local access provider.
10	4.6 & 4.7	Section 4.6 and 4.7 Does DIT have any interoperability or gateway requirements between the existing network(s) and the proposed network to aid in seamless transition of the users?	The Contractor shall be fully responsible for providing the design, capability and means for transitioning existing COVANET net users to the proposed network. Solutions proposed for the transition shall minimize the amount of downtime users experience when converting to the new solution while preserving maximum access to those resources available to users prior to the conversion.
11	4.5	Section 4.5 Section 4.5 describes a system that provides DIT with a variety of information about the existing network. What requirements does the vendor have in the operation of this system?	None. The TIBS system is operated by DIT. The description of the system was included to provide a better understanding of the requirements in section 4.5.
12	4.5	Does the vendor have access to the data in the system described in Section 4.5?	No.

Question #	RFP Section	Question	Answer
13	5.8 & 4.5	Section 5.8 describes a database system for network management. It appears to duplicate functions described in Section 4.5. Are these systems related? Is 5.8 a replacement for all or part of 4.5?	The TIBS system as described in section 4.5 is primarily a billing system and billing-related inventory system. In Section 5.8, the Commonwealth desires a system that will support engineering and network management activities by providing documentation of the physical and logical network design used in the various customer network(s). The system described in 5.8 is not a replacement for TIBS.
14	5.6	5.6 Does DIT have capacity or performance requirements for the audio conferencing requirements in Section 5.6?	DIT highly desires a service with the following features: at least a 310 port minimum capacity, a capability for automatic- and operator assisted-conferencing or mixed as needed, and a capability of providing secured conference calling via password.
15	5.7	5.7 Does DIT have capacity or performance requirements for the video conferencing requirement in Section 5.7?	No. It is desired that vendors indicate in their proposals the capacity they are offering.
16	5.7	Section 5.7 describes a transcoding requirement. What specific codec protocols are required to be supported?	While equipment manufacturers comply with the H.320 protocol, some have proprietary algorithms. If an offeror has the capability to perform transcoding, the offeror should indicate those systems and algorithms supported for transcoding.
17	5.7	Section 5.7 describes a codec speed conversion requirement.	An example of speed conversion is where users in a conference are using 384Kbps and one or more users have only 112Kbps capability.
18	5.7	What specific speeds are required to be supported?	It is desired that the following speeds be supported for H.320: 112, 128, 224, 256, 336, &
19	5.7	What access methods are currently used by Video Conference Bridging Services? Examples are ISDN, H323 and H320.	ISDN (H.320) & IP (H323) are currently being used by agencies and institutions of the Commonwealth.
20	4.4	Section 4.4 Section 4.4.4.3 describes industry metrics for such objectives as blocked calls, latency and successfully delivered packets. Some of these metrics are affected by capacity issues on customer specified access bandwidths. What grade of service does DIT specify as minimally acceptable? If an agency will not add capacity for an oversubscribed access path, will DIT penalize the vendor for failing to meet agreed-upon service levels? Does DIT have any service objective baseline parameters for latency, data delivery rate or availability?	The Commonwealth expects the Offeror to identify and propose metrics that are not affected by Customer capacity issues, but measure the performance of the offereror's services. Minimum service levels for these services will be established as a result of this procurement. DIT expects the Offeror to propose service level objectives for each of the replacement services proposed.
21		Is it the State's requirement to have consolidated services with one invoice point for voice (utilization) and one invoice point for data (non-utilization) services Or can there be multiple invoice points by service type within a master hierarchy of services?	With the exception of Direct Service Plan (DSP) arrangements (see 4.5.3), DIT requires a single invoice each month for each major category of service identified by the Contractor.

Question #	RFP Section	Question	Answer
22		Will the State permit offerors to propose an offer as co-prime contractors? (Under a co-prime relationship, one party is responsible for the interlata services and the other is responsible for the intralata services. The State signs one contract document, which is also executed by the co-primes. That contract defines the roles and responsibilities of each co-prime consistent with the team's proposal. Both contractors are regarded as prime contractors under one prime contract with the State.)	No. See Section 1.2.
23		Given the number of outstanding questions above, and the requisite time that is required to research, respond to and modify our proposal based upon the answers, as well as having the time necessary to structure proper teaming agreements and statements of work to obtain the kind of effective partnerships and utilization of small, disadvantaged, and woman-owned businesses that the State is highly encouraging, we request a 90 day extension. This will enable us to achieve these goals that the State has set for this procurement. Will the State please grant a 90 day extension on the due date of proposals?	No. DIT emphasized in the pre-proposal conference on December 16th that the RFP Due date is firm.
24		How does the Commonwealth define 'major category of service' in RFP requirement 4.5.2.2; or, can the Offeror determine 'major category of service'?	The list of major categories of service given in 4.5.2.2 provides an example of a minimally acceptable breakdown. The Offeror may propose a breakdown into a greater number of categories.